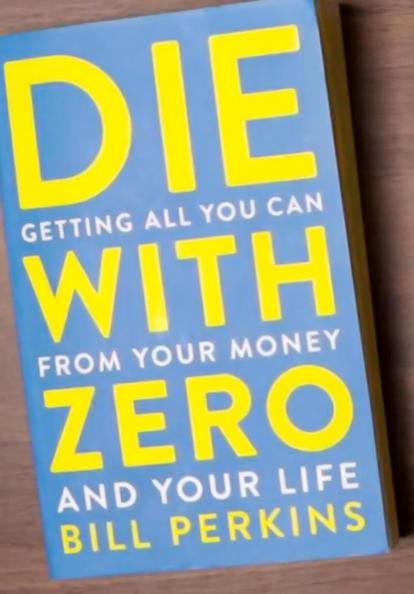


**'Die with Zero: The real purpose of Financial Planning'** 

> Tom Morgan DipPFS Orca Wealth Ltd

ne Kiler Question







# We're good at this...

#### (but it misses the point)

### Finding the

### Why



#### Early Client Interactions





#### How do we do this? (Create a safe space)





#### **Retirement Seasons**

#### The Go-Go Years

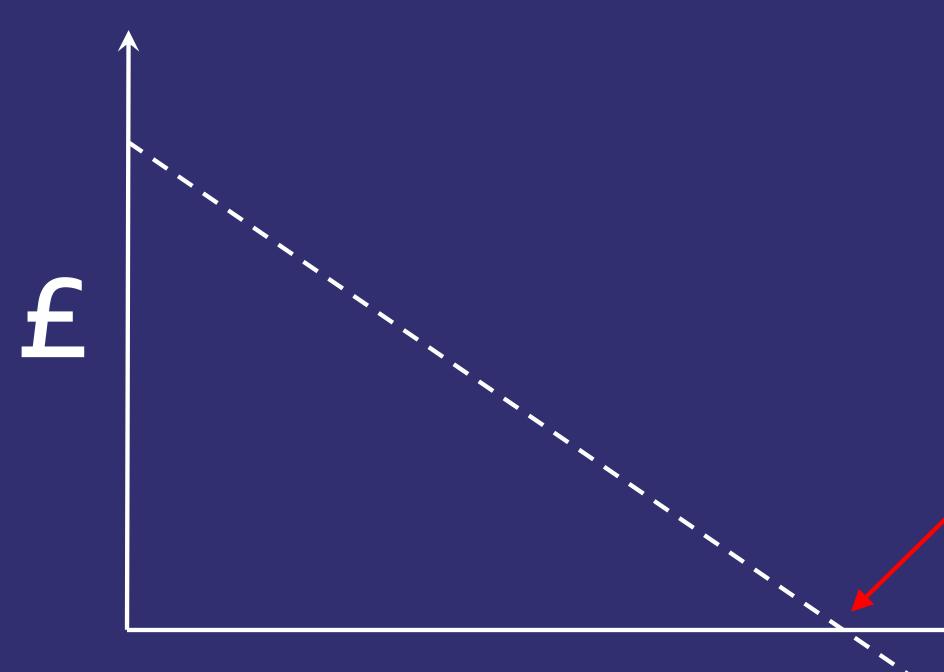
#### The Go-Slow Years





#### The No-Go Years

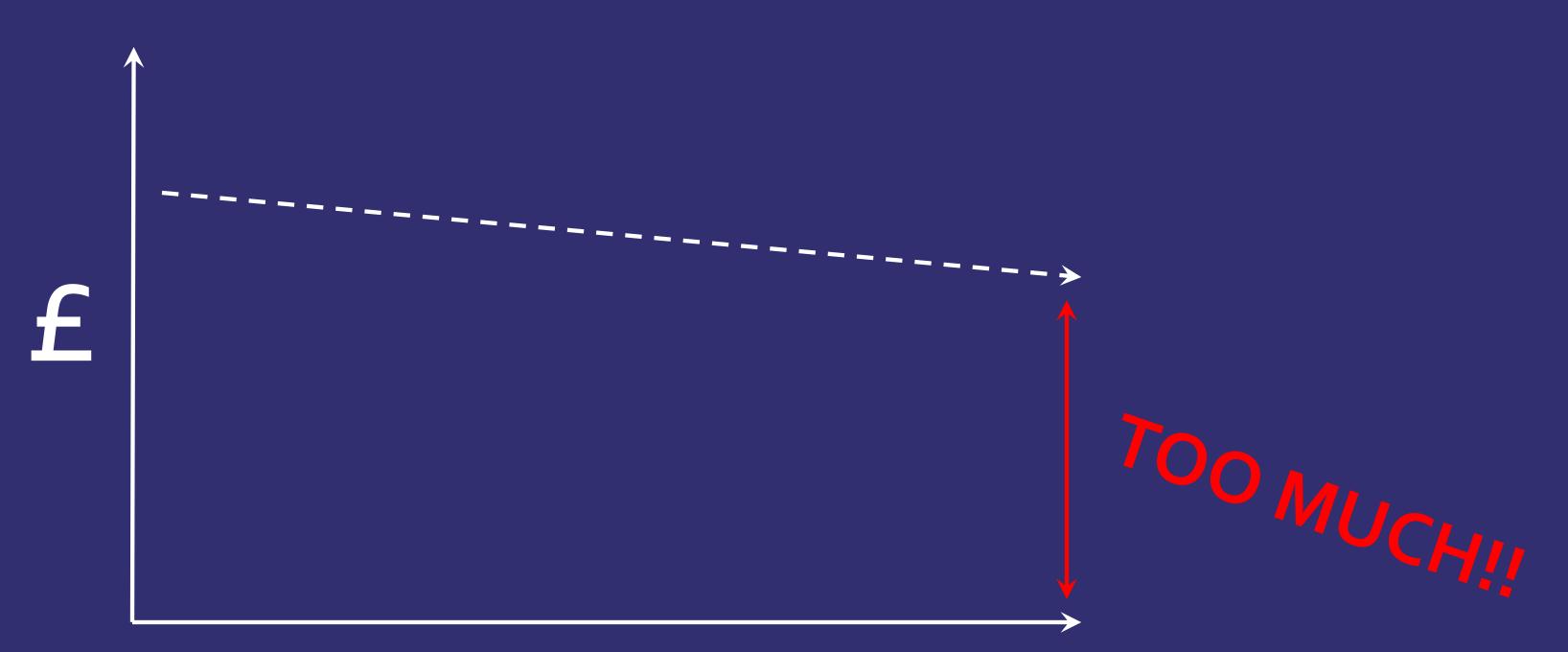
#### **Bad Financial Plans**







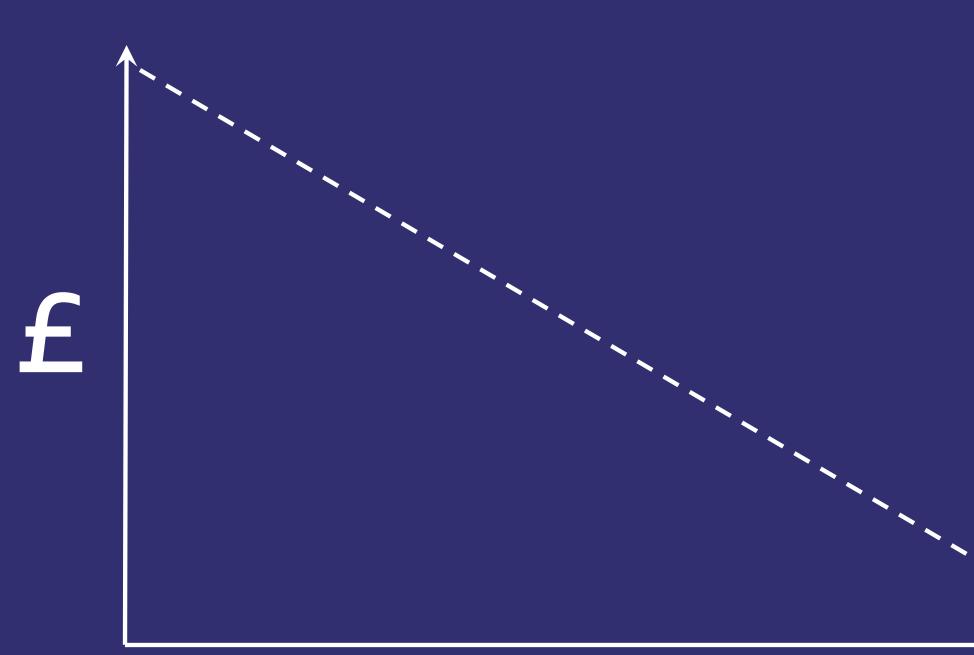
#### **Bad Financial Plans**







#### **Die with Zero**







#### **PERFECT!!**

"20 years from now, you'd give anything to be this exact age, exactly this healthy, in this exact moment. Take a second to enjoy it."

**Richard Webster** 

## Thank you!

#### Tom Morgan DipPFS Founder & Financial Planner Orca Wealth Ltd

